

Sales & Marketing Engineer

Would you like to work at one of the fastest growing quantum technology companies with a cutting-edge technology? Single Quantum is looking for applicants for the position of sales & marketing engineer with a strong technical background in optics and physics. If you are eager to start a career in a dynamic environment of innovation and motivated to become a sales and marketing professional, please send us your application.

Tasks and responsibilities

As a sales & marketing engineer, you need to understand our technology and products as well as their scientific applications.

You will help our customers to find the best solution for their scientific experiments. You need to understand the applications of the customers and identify their need. Based on that information, you will propose solutions for the customers, prepare the offers, and make purchase contracts. Furthermore, you will look for and contact new customers.

You will work closely with our R&D team and production team to understand what we can offer to the market. You will analyze the demand of the market to give feedback to R&D and production.

You will attend conferences, visit customers, and carry out other marketing activities to promote Single Quantum.

Requirements

- You are an effective team player and genuinely enjoy working with people.
- A Bachelor or Master degree in physics or engineering.
- A solid technical background, knowledge and experience of optics, optical imaging (microscopy and spectroscopy), or quantum technology preferred.
- Sales experience to scientific customers is a plus.
- Excellent interpersonal skills and cross-cultural communication skills.
- Good organization skills and results-oriented.
- Excellent English, native English or German speaker preferred.

About us

Single Quantum (www.singlequantum.com) is a high-tech company based in Delft, the Netherlands. It was founded in 2012 as a spin-off from Delft University of Technology. We specialize in developing and manufacturing single photon detection systems for quantum applications and our instruments are used by scientists at universities and research institutes all over the world.

What we offer

- A dynamic environment of a young company with friendly working atmosphere
- Exciting and challenging responsibilities in an international high-tech environment
- Competitive salary and social benefits
- Development opportunities within the Single Quantum team

How to apply

Please send your application including a motivation letter and your CV to: info@singlequantum.com