

## Sales Engineer

Single Quantum develops the world's fastest and most sensitive light sensors limited only by the laws of physics! We are looking for a Sales Engineer with a strong technical background to join our commercial team.

Are you eager to pursue a career in a dynamic environment? Are you motivated to become a technical sales professional? Do you want to work at one of the fastest growing quantum technology companies with cutting-edge technology? If so, please submit your application.

### Responsibilities and tasks

As sales engineer, you need to understand our technology and products as well as their scientific applications.

You will help our customers find the best solution for their scientific experiments. You need to understand the applications of the customers and identify their needs. Based on that information, you will propose solutions for the customers, prepare the offers, and make purchase contracts. Furthermore, you will look for and contact new customers.

You will work closely with our R&D team and our production team to understand what we can offer to the market. You will analyze the demand of the market to give feedback to R&D and production.

You will attend scientific fairs and conferences, visit customers, and carry out other marketing activities to promote Single Quantum.

### Requirements

- You are an effective team player and genuinely enjoy working with people.
- A Bachelor or Master degree in physics or engineering.
- A solid technical background, knowledge and experience of optics, optical imaging (microscopy and spectroscopy), or quantum technology is preferred.
- Affinity with scientific labs.
- Sales experience is a plus.
- Excellent interpersonal skills and cross-cultural communication skills.
- Good organization skills and results-oriented.
- Enjoy traveling and international cultures.
- Excellent English, native English or German speaker preferred.

### About us

Single Quantum ([www.singlequantum.com](http://www.singlequantum.com)) is a high-tech company based in Delft, the Netherlands. It was founded in 2012 as a spin-off from Delft University of Technology. We specialize in developing and manufacturing single photon detection systems for quantum applications and our instruments are used by scientists at universities and research institutes all over the world.

### What we offer

- A dynamic environment of a young company with friendly working atmosphere
- Exciting and challenging responsibilities in an international high-tech environment
- Competitive salary and social benefits
- Development opportunities within the Single Quantum team

**Equal Opportunity Employer**

At Single Quantum, we celebrate diversity and are committed to creating an inclusive environment for all employees. We are proud to be an equal opportunity workplace.

**How to apply**

Please send your application including a motivation letter and your CV to: [career@singlequantum.com](mailto:career@singlequantum.com).

Applications sent via LinkedIn will not be considered.